



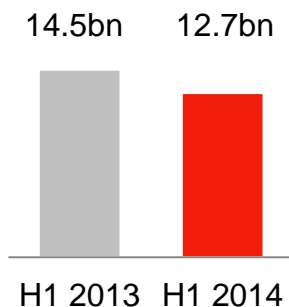
E.ON Russia 2014 first half results

21 August 2014

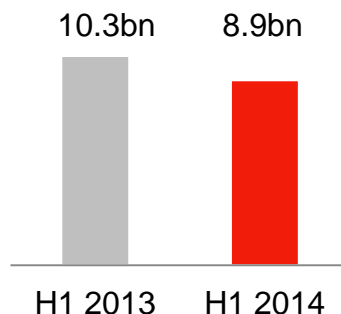
e-on

2014 first half results¹

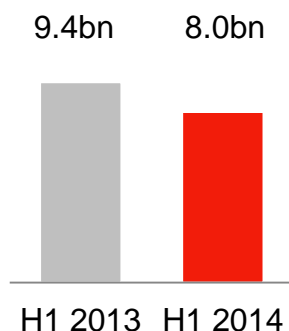
EBITDA²



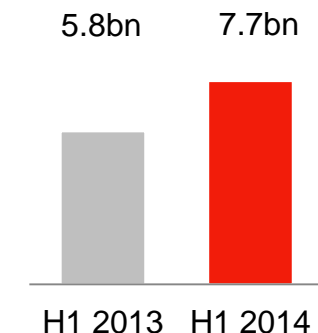
EBIT²



Underlying net income²



Capex



- Earnings decline in first half mainly due to lower gross margin
 - higher gas procurement cost
 - lower capacity fee (KOM) for Berezovskaya
- Capex increase as planned - mainly allocated to Berezovskaya GRES-3
- Full year EBITDA outlook: ~RUB24bn

¹ E.ON Russia stand alone, in RUB

² Adjusted for extraordinary effects

Market environment

1st pricing zone

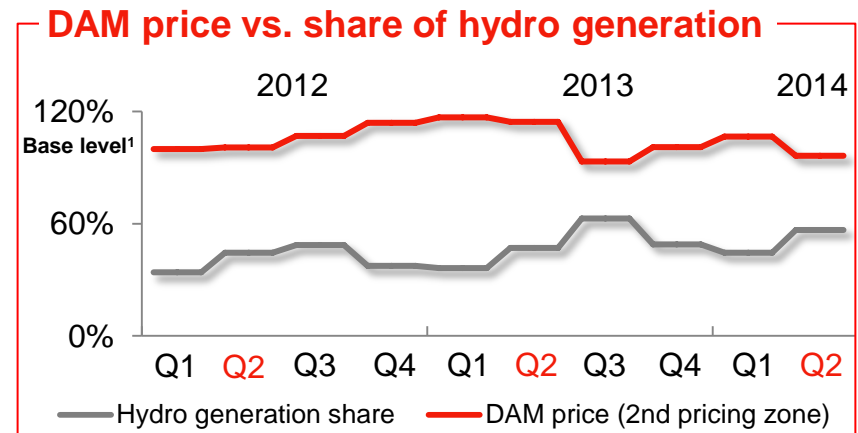
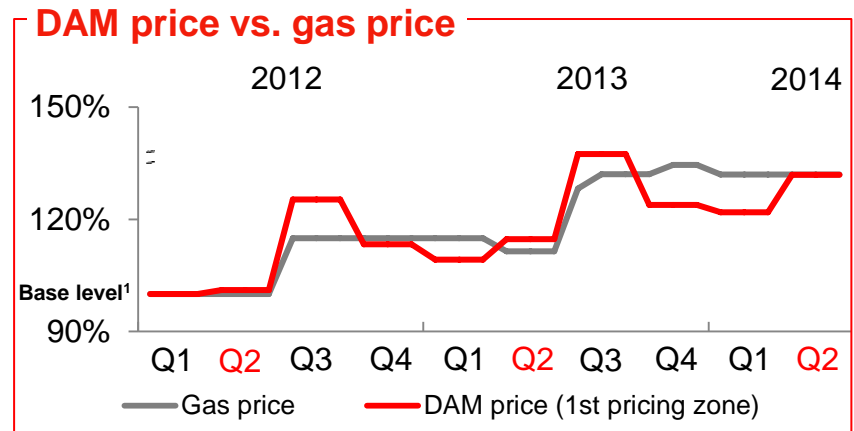
- Day ahead market price (DAM) +13% YoY but new commissioning and decrease of power consumption (-1%) put pressure on full year DAM price

2nd pricing zone

- DAM price -12% YoY mainly due to high share of hydro generation based on strong water inflow and decrease of power consumption (-2.8%)

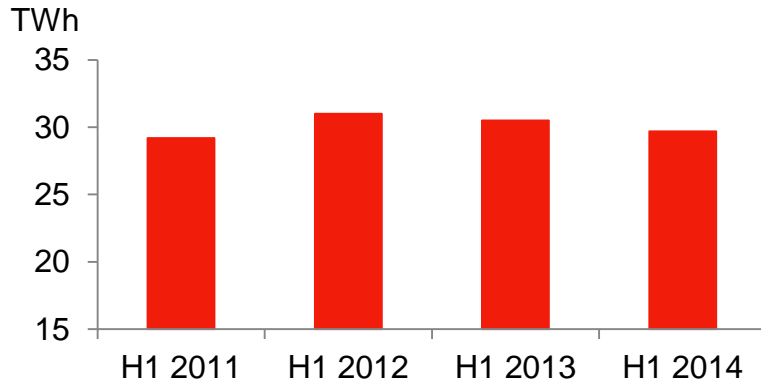
Regulation

- Still not decided: Increased duration of capacity supply payments from 10 to 15 years
- Price cap for old capacity in Tyumen region will stay in place 2015

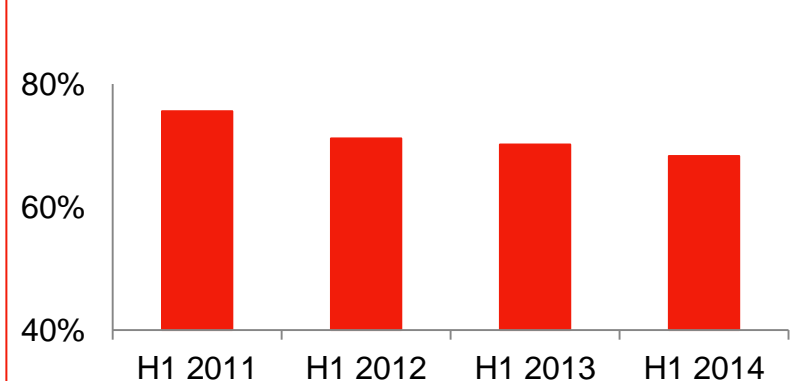


Operational development

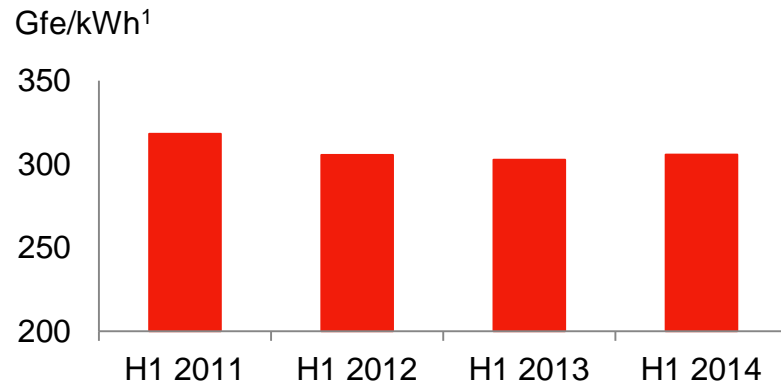
Electric power generation



Load factor



Efficiency

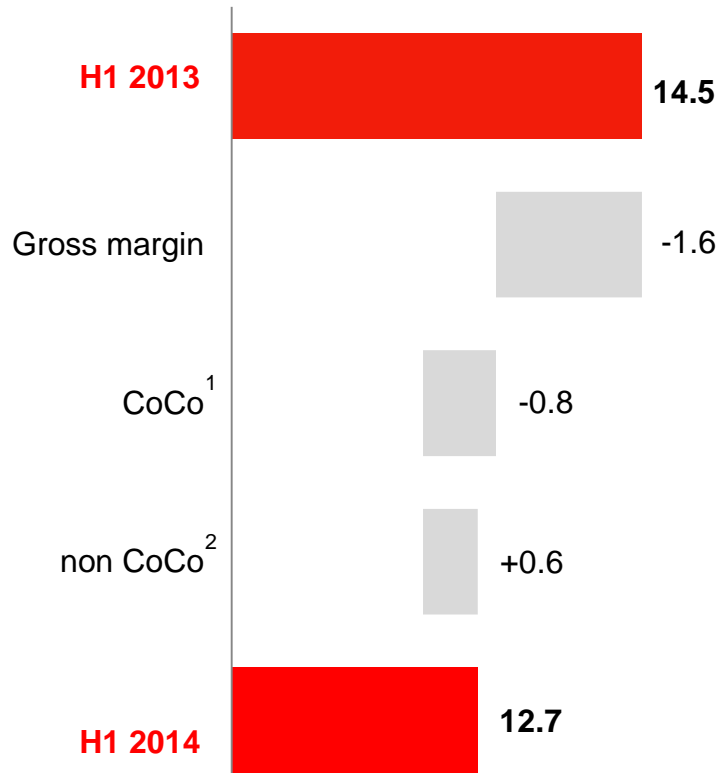


- Power generation declined by 2.6% mainly due to planned inspections of CCGTs (Surgutskaya/Yaivinskaya)
- Load factor and fuel efficiency remain on the highest level in the market

Earnings development

EBITDA drivers H1 2013 vs. H1 2014

RUBbn



Gross margin: -8% to RUB18.4bn

- Electricity price growth could not completely offset the increase of fuel costs
- Reduced capacity (KOM) payments for Berezovskaya

Controllable costs: +18% to RUB5.1bn

- Increase mainly due to one-off provision of RUB0.7bn in Q1 2014

Non controllable costs: -37% to RUB1.1bn

- Significant improvement of debtors payment discipline

1 CoCo = Controllable Costs and Income

2 Non-CoCo = Non-Controllable Costs and Income

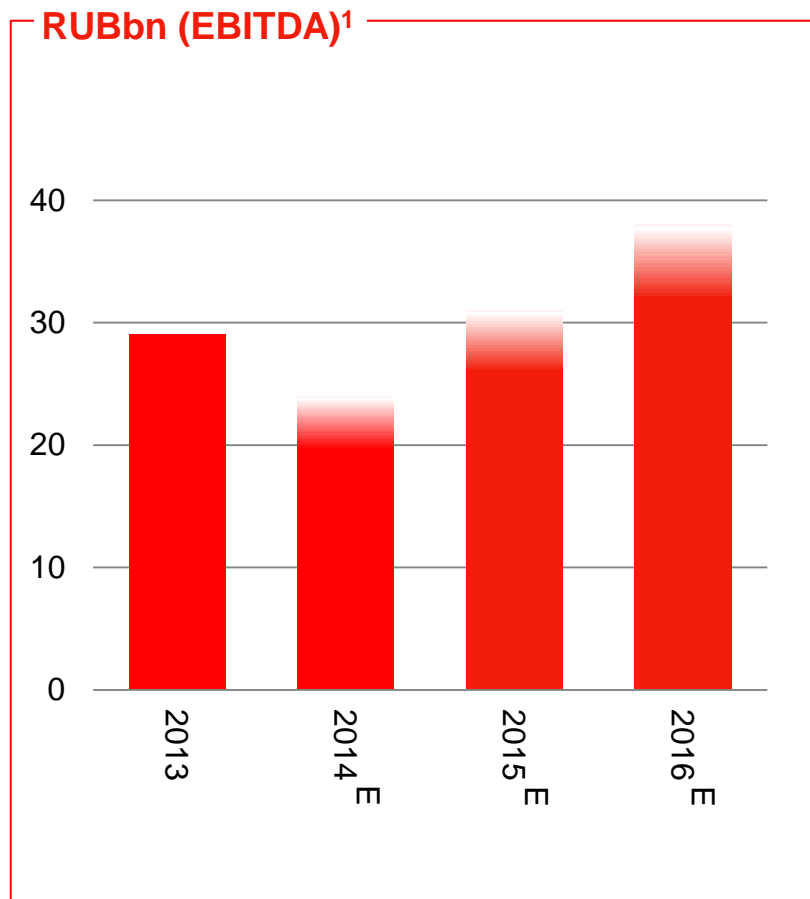
Berezovskaya new build

Commissioning date: June 2015

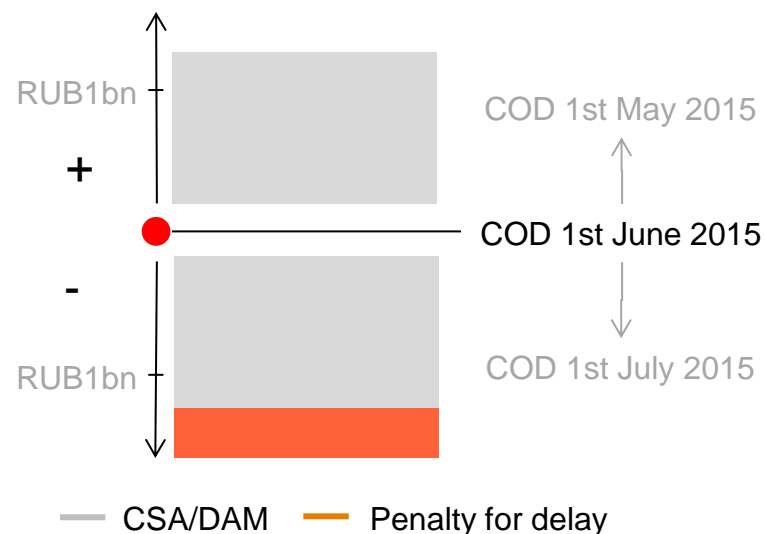
- 1st June 2015 stated as commissioning date to the regulator
- Start of hydrostatic test scheduled for 24 August 2014 and completes the boiler erection
- Option to bring the commissioning up to 3 months forward
- Capex significant below benchmark



Financial outlook



EBITDA sensitivity of Berezovskaya COD against 2015 outlook



~RUB14bn full year EBITDA contribution, thereof ~90% of Capacity Supply Agreement payments

E.ON Russia IR - Reporting calendar & contact

Reporting calendar

| Date | Event |
|-------------------|--|
| October 27, 2014 | Publication of the RAS statements of E.ON Russia for 9 months of 2014 |
| November 13, 2014 | Publication of the IFRS statements of E.ON Russia for 9 months of 2014 |

Contact

Dmitri Ermilichev

Mail: Ermilichev_D@eon-russia.ru

Phone: +7 (495)545-3838 (4825)

Disclaimer

This presentation may contain forward-looking statements based on current assumptions and forecasts made by E.ON Russia and other information currently available to E.ON Russia. Various known and unknown risks, uncertainties and other factors could lead to material differences between the actual future results, financial situation, development or performance of the company and the estimates given here. E.ON Russia does not intend, and does not assume any liability whatsoever, to update these forward-looking statements or to conform them to future events or developments.